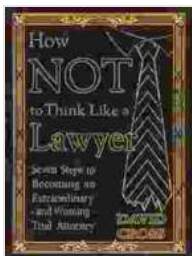


# How Not to Think Like a Lawyer

## A Guide to Clear Thinking and Effective Advocacy

Lawyers are trained to think in a very specific way. They are taught to be analytical, logical, and objective. They are also taught to be persuasive and to win arguments. However, this way of thinking can often be a hindrance when it comes to clear thinking and effective advocacy.



### How NOT To Think Like a Lawyer: Seven Steps to Becoming an Extraordinary - and Winning - Trial Attorney

★★★★☆ 4.1 out of 5

Language	: English
File size	: 2903 KB
Text-to-Speech	: Enabled
Screen Reader	: Supported
Enhanced typesetting	: Enabled
Word Wise	: Enabled
Print length	: 140 pages
Lending	: Enabled



In this book, author David Mellinkoff argues that lawyers need to learn how to think like non-lawyers. They need to be able to see the world from the perspective of their clients and to understand their clients' needs and goals. They also need to be able to communicate with clients in a clear and concise way.

Mellinkoff provides a roadmap for lawyers to overcome the challenges of legal thinking and develop the skills of clear thinking and effective advocacy. He offers practical tips and exercises that can help lawyers to:

- Identify and challenge their own assumptions
- Develop a more nuanced understanding of the law
- Communicate more effectively with clients and colleagues
- Persuade judges and juries

How Not to Think Like a Lawyer is an essential resource for lawyers who want to improve their thinking and advocacy skills. It is a book that will help lawyers to become more effective advocates for their clients.

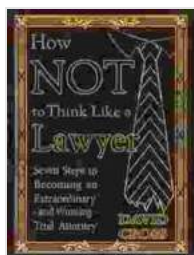
## Reviews

"David Mellinkoff has written a brilliant book that will change the way lawyers think about their profession. How Not to Think Like a Lawyer is a must-read for any lawyer who wants to be a more effective advocate for their clients." - **Bryan A. Garner, author of *Garner's Modern American Usage***

"How Not to Think Like a Lawyer is a game-changer for lawyers. Mellinkoff provides a clear and concise roadmap for lawyers to overcome the challenges of legal thinking and develop the skills of clear thinking and effective advocacy. This book is a must-read for any lawyer who wants to improve their practice." - **Michael E. Tigar, author of *The Trial Lawyer's Art***

## About the Author

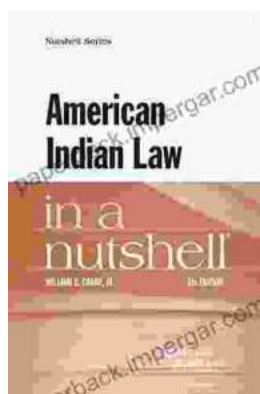
David Mellinkoff is a lawyer and author. He is a graduate of Harvard Law School and has practiced law for over 30 years. He is the author of several books, including *The Language of the Law* and *Legal Writing: Line by Line*.



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